



1. California Endoscopy negates the need for loaners and management of loaner inventory.

California Endoscopy can fix 90% of the problems that arise with scopes the SAME DAY we get the scope. For major repairs, California Endoscopy will fix them in 3-5 days.

VS.

Manufacturers' repair facilities will fix minor repairs in 7-10 days and major repairs in 14-30 days.

2. California Endoscopy provides a lowest price guarantee.

On average, California Endoscopy is 85% less expensive than the manufacturer.

VS.

Manufacturers' repair facilities often choose not to repair the endoscope and kick it to "overhaul" status, which can be very costly to the hospital.

3. California Endoscopy follows strict quality assurance standards.

California Endoscopy is an ISO 13485:2003 company certified in medical device repair. California Endoscopy is the only scope repair facility in the nation that has undergone this rigorous quality assurance certification process in order to provide the highest quality repairs to the customer.

VS.

Manufacturers' repair facilities choose not to meet top quality standards for their repair services.

4. California Endoscopy provides Saturday services.

California Endoscopy is the only repair facility that works on Saturday. Ship a scope to us Friday night, California Endoscopy will fix it on Saturday and have it back in your suite Monday morning.

VS.

Manufacturers' repair facilities take the day off. Adding another day to the repair turnaround time and leaving you another day without your scope.

5. California Endoscopy offers contact hours to nurses through on-site educational courses at no charge to the individual or hospital.

California Endoscopy recognizes the importance of continuing education for nurses. California Endoscopy offers a variety of FREE educational services at the convenience of the individual or organization.

VS.

Manufacturers' repair facilities offer continuing education courses at set times and locations. These classes have fees associated with them.

6. California Endoscopy provides continuous repair processes on products classified by the OEM as "obsolete/out-of-service".

At California Endoscopy, there is no such thing as an obsolete endoscope. California Endoscopy will continue to repair your endoscopes as long as you continue to use them.

VS.

Manufacturers' repair facilities designate endoscopes as obsolete and will stop repairing them to increase sales of newer model.

7. California Endoscopy has a strong customer service oriented focus.

Call California Endoscopy and you will always get a live voice to answer all your questions.

VS.

Anytime you call a manufacturers' repair facility, you deal with the hassle of an automated system.